



Frequently Asked Questions

1. What is RFP Watch?

RFP Watch is a daily email service launched by Choose New Jersey, Inc. that is designed to provide New Jersey companies with listings of new RFPs, RFIs, RFQs, and other public and private contract opportunities on a daily basis. As a value-added service to our members, HINJ is partnering with Choose New Jersey, Inc. to offer an unlimited subscription to RFP Watch for only \$25.00. This service is valued at \$495.00 for non-HINJ members.

2. Who has access to RFP Watch?

Only New Jersey-based companies of all sizes – or companies with New Jersey locations – can subscribe to RFP Watch. This service provides opportunities for all business types; everything from T-shirt designers, school-supplies and school-lunch vendors, architectural firms, financial services, information technology, professional services and construction firms will find projects worth bidding for in RFP Watch.

3. What type of bids are provided?

Drawing from a robust business intelligence and procurement database that compiles business opportunities from 30,000 data sources, RFP Watch consolidates the most up-to-date contracting opportunities throughout the State of New Jersey, New York, Philadelphia and Maryland metro areas put forth by federal, state, cities, counties, and special district agencies, as well as private businesses. Subscribers have access to all federal, state, and local government procurement bids, as well as private sector **bidding opportunities**. In addition, subscribers receive competitive intelligence on contract awards and bidders.

4. How many bids are included in the database?

Approximately 12,000 bid opportunities are posted each month, and each week, an average of \$100 million in contracts are awarded in New Jersey. (Awards range from \$5,000 to more than \$50 million.) During the week of October 21, 2013 – October 25, 2013, slightly more than 1,800 contracts were awarded for a total of \$7.643 billion; of these – \$1.054 billion were in New Jersey.

5. Can I register for RFP Watch even if my business is located outside of New Jersey?

No, however, if your company is located outside of New Jersey, and you are considering relocating or expanding your operations to New Jersey, Choose New Jersey can provide other forms of assistance in your business endeavors.

6. What are the industry categories?

RFP Watch offers 20 broad industry categories from which to select the type of bid information that appears in the customized daily listing of opportunities. Subscribers may select to receive just one industry or select as many categories as desired. Here are the industry categories:

Industry Categories:

- Architectural and Engineering Services
- Business and Consulting Services
- Financial Services and Insurance
- Healthcare and medical equipment
- Construction – Building Products
- Construction – General Contracting
- Construction – Heavy Equipment
- Construction – Trades
- Construction – Transportation and Utilities
- Energy
- Water
- Industrial Supplies
- IT/Telecom
- Transportation Equipment
- Office Equipment
- Ops & Maintenance – Railroad, Roads/Bridges, and Tunnels/Underground
- Ops & Maintenance – Buildings/Facilities
- Ops & Maintenance – Equipment/Supplies
- Ops & Maintenance – Specialty
- Homeland Security

7. How do I subscribe to RFP Watch.

Simply visit www.rfpwatch.choosenj.com and enter the HINJ member promotion code:
H673IN01J

8. Who should I contact if I have further questions?

Please contact RFPwatch@choosenj.com.

9. What is Choose New Jersey?

Choose New Jersey, Inc. is a 501 (c)(3) non-profit corporation privately funded by 40 of the top businesses and business organizations in the state.